



January 12th, 2022
PRESS RELEASE

Generali Investments Partners: Nicolas Zorn joins the German Sales team to strengthen the institutional business

Frankfurt – Generali Investments Partners S.p.A. Società di gestione del risparmio (GIP) strengthens its sales office in Frankfurt am Main with the appointment of **Nicolas Zorn** as **Sales Manager**, with a focus on the relations with institutional investors.

Nicolas will support the expansion of Generali Investments' sales capabilities in the German institutional investor market, supporting existing investors and the acquisition of new clients, targeting insurance companies, pension funds and pension schemes.

Before joining GIP, Nicolas worked in institutional sales at Wells Fargo Asset Management, where he was responsible for the DACH region as well as part of the Nordic market. Prior to that, he played a key role in building up the sales side of EB-SIM GmbH, an asset management subsidiary of Evangelische Bank. Here, too, his focus was on acquiring and servicing German institutional clients. Nicolas will report to Stephan Banner, Head of Business Development DACH.

The appointment of Nicolas confirms the relevance of the DACH region in the strategic development of the asset management capabilities of Generali Investments and the intention to keep strengthening the local structure to be alongside investors in these markets.

Stephan Banner, Head of Business Development DACH at Generali Investments, comments: "As an asset management platform within an insurance group, we are very familiar with the requirements of institutional investors. With Nicolas Zorn, we will be able to offer the comprehensive expertise of our specialized investment boutiques in the institutional segment in an even more targeted manner in the future."

GENERALI INVESTMENTS


Generali Investments is a commercial brand of Generali Investments Partners S.p.A. Società di gestione del risparmio, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio, Generali Investments Luxembourg S.A. and Generali Investments Holding S.p.A., part of the Generali Group, which was established in 1831 in Trieste as Assicurazioni Generali Austro-Italiche and is one of the leaders in the insurance and asset management industries managing about €577 billion in assets (source: Generali Investments Partners S.p.A. Società di gestione del risparmio, as at June 30, 2021). With a business model based on the combination, in the same platform, of core asset management skills with new investment philosophies and cutting-edge strategies brought by specialized boutiques, Generali Investments leverages on focused skillsets, long-term experience and track record, efficiency and innovation.

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