

Generali Investments strengthens its Sales team with new appointments

- **Mario Petrachi is the new Head of Sales France & Luxembourg**
- **Gabriele Alberici is the new Head of Sales Italy, and Ilaria Perletto joins the Italian Sales team**

Milan – Generali Investments Partners S.p.A. Società di gestione del risparmio (GIP) announces the appointment of Mario Petrachi as the new Head of Sales France & Luxembourg and of Gabriele Alberici as the new Head of Sales Italy.

Mario Petrachi brings to Generali 20 years of experience in the asset management industry. He joins from BNP Paribas Asset Management, where he was Head of Fund Distribution for France and Monaco, and previously Head of Relations with French financial institutions, banking groups and insurance companies. Prior to this, he covered senior positions at Robeco and Natixis in the area of business relations with major French investors.

He holds a degree cum laude in Politics and Economics from the Institut d'Etudes Politiques in Paris and a Master in Banking and Finance from the University Paris IX – Dauphine.

Gabriele Alberici has been with Generali Investments since 2016 as Senior Sales Manager; in this role, he was instrumental in developing Generali Investments' wholesale business, and broadening the commercial offer of white label products and tailor-made solutions. Before Generali, Alberici was at UBS Wealth Management, where he spent thirteen years first as a Senior Portfolio Manager and then as Head of the Product Specialists team, in charge of managing Italian Ultra High Net Worth client portfolios. Alberici holds a degree in Business Administration from Bocconi University in Milan.

Gabriele Alberici takes over from **Paolo Casadonte** who, after successfully leading the Generali Investments' Sales team in Italy for four years, has taken on a new role as Head of Relationship Management in Generali Group Investments, Asset & Wealth Management, with the responsibility to act as Generali's point of contact towards the Partners of the multi-boutique platform.

Furthermore, **Ilaria Perletto** joins the Sales team in Italy as Sales Manager, with a focus on the wholesale segment, reporting to Gabriele Alberici. Ilaria comes to Generali from Lyxor Asset Management, where she managed institutional and wholesale clients in Italy and Ticino. Ilaria holds a Master of Science in Finance from Bocconi University in Milan.

Both Mario Petrachi and Gabriele Alberici report to Carlo Trabattoni, CEO of Generali Investments Partners S.p.A. Società di gestione del risparmio, who commented: "I am very glad to welcome Mario and Gabriele in their new roles - two experienced professionals whose industry seniority and strong competences will be key for our business growth – as well as Ilaria as a new team member. These appointments mark a further significant step in shaping GIP's distribution platform."

GENERALI INVESTMENTS

Generali Investments is one of the leaders in asset management: it gathers the Generali Group's primary asset management companies, managing €450 billion in assets (*). With a business model based on specialization, where each company and boutique operates in clearly defined spaces, Generali Investments leverages on focused skillsets, long-term experience and track record, efficiency and innovation, to create enduring value for clients both inside and outside the Group.

Generali Investments Partners S.p.A. Società di gestione del risparmio is specialized in managing portfolios based on unconstrained strategies focusing on equity and fixed income investments, as well as innovative alternative strategies.

Generali Investments is part of the Generali Group, which was established in 1831 in Trieste as Assicurazioni Generali Austro-Italiiche. Generali Investments is a commercial brand of Generali Investments Partners S.p.A. Società di gestione del risparmio, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio, Generali Investments



Luxembourg S.A. and Generali Investments Holding S.p.A.

*** Source: Generali Investments Partners S.p.A. Società di gestione del risparmio, as at December 31st, 2018.**