



December 1st, 2020
PRESS RELEASE

Generali Investments Partners: Stephan Bannier appointed Head of DACH Sales

Milan – Generali Investments Partners S.p.A. Società di gestione del risparmio (GIP) announces the appointment of **Stephan Bannier, CFA** as new **Head of DACH Sales**. In this new position Stephan will be responsible for expanding Generali Investments' distribution capabilities in the German, Austrian and Swiss markets, giving a strategic contribution to the further enhancement of Generali multi-boutique strategy.

Stephan – whose appointment will be effective as of January 1st, 2021 - will report to Tim Rainsford, Global Head of Sales of GIP.

With more than 20 years of experience in asset management - both in distribution and product development - Stephan will bring his expertise to the further expansion of Generali Investments Partners' business in German speaking Europe.

Stephan joins from multi-boutique provider Legg Mason Global Asset Management, where he was Country Head for Germany and Austria and responsible for the implementation of the business strategy and customer relations.

Carlo Trabattoni, CEO of Generali Investments Partners, commented: *“In today’s environment, our clients’ needs are constantly changing with significant attention being paid to distinctive factors such as quality and specialization. Stable capital, resilience and absolute focus on customers are key in a highly competitive and regulated industry. Stephan’s appointment represents a significant pillar for our strategy, expanding our presence and the level of service for our clients in these markets”.*

Tim Rainsford, Global Head of Sales of Generali Investments Partners, concluded: *“Stephan is a perfect addition to our team and his expertise in developing client relationships and distribution strategies will allow us to strengthen our presence in the German, Austrian and Swiss markets being more and more strategic in our growth plans. He will strongly contribute in enhancing Generali’s proposition towards key clients, leveraging on the differentiated and distinctive capabilities offered by our multi-boutique platform”.*

GENERALI INVESTMENTS

Generali Investments is part of the Generali Group, which was established in 1831 in Trieste as Assicurazioni Generali Austro-Italiche. Generali Investments is one of the leaders in asset management, managing about €517 billion in assets (source: Generali Investments Partners S.p.A. Società di gestione del risparmio, as at September 30, 2020). Its business model is based on a combination of core asset management skills with new investment philosophies and cutting-edge strategies brought by specialized boutiques all into the same platform, Generali Investments leverages on focused skillsets, long-term experience and track record, efficiency and innovation, to create enduring value for clients both inside and outside the Group.


Generali Investments is a commercial brand of Generali Investments Partners S.p.A. Società di gestione del risparmio, Generali Insurance Asset Management S.p.A. Società di gestione del risparmio, Generali Investments Luxembourg S.A. and Generali Investments Holding S.p.A. Generali Investments Partners S.p.A. Società di gestione del risparmio is specialized in managing portfolios based on unconstrained strategies focusing on equity and fixed income investments, as well as innovative alternative strategies.

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